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JOB TITLE: Data and Impact Strategy Analyst/Specialist

ABOUT COSECHA

Cosecha is an agro-export company that works with producers across Central America to develop sustainable supply chains, combining technical assistance with access to international markets. We are committed to innovation, continuous improvement, and the use of reliable data and strong evidence to make strategic decisions and strengthen our positioning with strategic partners.

ABOUT THE ROLE

The Data and Impact Strategy Analyst/Specialist supports the Regional Impact and Innovation Manager in the analysis, visualization, and structuring of data at a regional level, and in transforming that data into strategic evidence to support business decisions and Cosecha's external positioning.

This role sits at the intersection of data, operations, and strategy, helping the organization understand what is working, why, and how to improve.

- **Location:** Nicaragua (on-site in Matagalpa or Managua, with up to 30% fieldwork)
- **Contract type:** Full-time
- **Reports to:** Regional Impact and Innovation Manager

ABOUT YOU

You are analytical, curious, and solutions-driven, with a strong interest in using data to understand performance and generate insights. You enjoy working with data to answer questions, identify patterns, and explain what drives results.

You are comfortable moving between hands-on analysis and strategic conversations, translating complex findings into clear, useful insights for different audiences.

You are adaptable, motivated by learning, and interested in working close to real-world operations, including producers and field teams.

KEY RESPONSIBILITIES

Analyze data and understand performance

- Work deeply with data to understand performance, identify patterns, and explain what is driving results.
- Analyze data using statistical methods (trends, correlations, regression) to answer questions and generate insights.
- Define, track, and interpret KPIs across countries and supply chains.
- Use data to support decisions by clearly explaining findings and their implications.
- Support the development of Cosecha's Annual Report, ensuring strong analysis and clear interpretation of results.
- Support the preparation of analyses and studies that validate results and return on investment (ROI).

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- Turn data into clear outputs such as presentations, briefs, and simple impact stories.

Work with data systems

- Support the design and improvement of data collection systems across countries.
- Clean, organize, and prepare datasets from different sources for analysis.
- Build and update dashboards to track KPIs across different areas.

Improve how we use data

- Visit farms and field teams (~30%) to understand how data is collected and how operations work.
- Identify ways to improve data quality and how data is used in the company.
- Support pilots or tools (including AI) that make data work more efficient.

SKILLS & EXPERIENCE (R=Required; D=Desirable)

Category	Description	R	D
Education	Degree in economics, statistics, engineering, data science, or a related field with strong analytical training	X	
Skills	Strong analytical skills, including experience with statistical analysis (trends, correlation, regression, and performance evaluation)	X	
	Ability to formulate questions, test hypotheses, and interpret results to generate actionable insights	X	
	Strong skills in data cleaning, structuring, and preparation	X	
	Proficiency in data visualization tools (Looker Studio, Power BI, Tableau, or similar)	X	
	Working knowledge of SQL or similar database querying tools		X
	Strong storytelling mindset, able to turn results into compelling narratives	X	
Experience	1–3 years of experience in data analysis, impact measurement, or similar roles		X
	Hands-on experience producing analyses, dashboards, or reports used by teams to make decisions		X
	Experience working with large datasets and contributing to improvements in data quality and reliability over time		X
	Experience tracking and managing KPIs and performance metrics to support operational and strategic decision-making		X
Soft skills	Proactive and autonomous; does not wait for daily	X	

(Cosecha DNA)	instructions, proposes solutions		
	Solution-oriented mindset	X	
	Strong interpersonal and communication skills	X	
	Genuine interest in producers' context and field operations	X	
	Adaptable; comfortable iterating, testing, and improving	X	
	Growth mindset; open to learning new tools, methods, and contexts	X	
	Fluent professional English (reading, writing, and communication in technical and strategic contexts)	X	
Other	Valid Category 3 driver's license and ability to travel to field locations	X	

WHAT WE OFFER

- Competitive salary based on local market and experience
- Opportunity to join a fast-growing regional company building sustainable supply chains in Central America
- Agile, collaborative, and results-driven culture
- Professional development fund

APPLICATION PROCESS

In the work experience section, your resume should present only the main achievements of your leadership in each of your previous positions, avoiding describing processes. If you are interested, all applications including CVs must be received through our online application portal here

The application period will be open until we find the right candidate for the vacant position. Once the process is finalized, we announce all filled vacancies on LinkedIn. For more information go to our website www.cosechapartners.com and select the careers page here https://cosechapartners.com/careers/.